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<p>One day, a local restaurant in São Paulo, &guot;Xique-Xique Bahian Cuisine, & quot; approached us seeking assistance to increase its sales and & #128 535; market presence. The restaurant had been in business for five years and wa s well-known in its community for its authentic 😗 Bahian dishes. Howeve r, the owners realized that they struggled to keep up with the new competitors e ntering the market.</p> <p>To help 😗 the restaurant, we first needed to understand their challenges. We discovered that the restaurant struggled with digital presence, a nd online 😗 testimonials were conflicting. We recommended that the rest aurant take advantage of BEST-XP's network of partnerships to create an effe ctive marketing 😗 strategy. This strategy included new promotions and s pecial events tailored to attract new and existing audiences.</p> <p>We then helped design and 😗 implement the marketing plan. Firs tly, we revamped their social media presence, published positive customer review s, and utilized compelling visuals and 😗 content to elicit engagement a nd excitement. Secondly, we partnered with local influencers and media personali ties to promote Xique-Xique Bahian Cuisine. 😗 This approach garnered mo re impressive impressions and sales leads. Finally, we designed loyalty programs and special offers to drive positive 😗 word-of-mouth and recurring bus iness.</p&qt; <p>The results were outstanding. Six months following the revitalization s trategy implemented by BEST-XP, the restaurant realized a 😗 35% increas e in sales, a 200% boost in online customer reviews, and an increase in Facebook and Instagram followers. The 😗 return on investment was a significant one, giving Xique-Xique Bahian Cuisine the foundation for continuous growth in t he years to 😗 come.</p&qt; <p>In order to support and help more companies acquire similar successes, there are key takeaways and insights from Xique-Xique's experience 😗 that could help others:</p> <p></p><div class=&guot;hwc kCrYT&guot; style=&guot;padding-botto m:12px;padding-top:0px"&qt;<div&qt;<div&qt;<div&qt;<div&qt;< div><div><div>Trello is a web-based, kanban-style, list-making ap

plication and is developed by Trello Enterprise, a subsidiary of Atl assian. Created in 2011 by Fog Creek Software, it was spun out to f orm the basis of a separate company in New York City in 2014 and sold to Atlassi an in January 2024.</div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div></div